

VARUNRAM GANESH

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EDUCATION

DUKE UNIVERSITY, The Fuqua School of Business

Master of Management Studies, MSTeM Track

Durham, NC

May 2021

NATIONAL INSTITUTE OF TECHNOLOGY, Tiruchirappalli

Bachelor of Technology in Production Engineering

Tiruchirappalli, IN

July 2019

EXPERIENCE

NEW STACK VENTURES

Venture Fellow

Chicago, IL

2021-Present

- Screened deep tech (Space, VR/AR, Robotics, Cybersecurity) deals and developed proprietary LinkedIn based deal sourcing pipeline

TOWERVIEW VENTURES, ALUMNI VENTURES GROUP

Venture Fellow

Durham, NC

2021-Present

- Performed due diligence and wrote investment memos for Seed and Series A deals
- Performed digital community development and strengthened AVG's Duke alumni network

G51 Capital

Venture Fellow

Austin, TX

2021-Present

- Performed due diligence and presented recommendations to investment committee

MD Global Partners

Investment Banking Summer Intern

New York City, NY

2020

- Sell side M&A and model evaluation for \$25M cybersecurity deal

MASSACHUSETTS INSTITUTE OF TECHNOLOGY DIGITAL CURRENCY INITIATIVE

Research Engineer

Cambridge, MA

2019-2020

- Raised \$210k seed by reaching out to impact investors and community innovation funds
- Developed openx, an investment model for cryptocurrencies to enable crowdfunding of clean energy infrastructure, and deployed two pilots in Aibonito, Puerto Rico

Blockchain Research Intern

2018-2019

- Developed sandbox showcasing opensolar at the 2019 MIT Media Lab Members Week Demo
- Developed LIT, the first Bitcoin Lightning Network client implementation

YALE OPEN INNOVATION LAB

Special Projects Manager

New Haven, CT

2019-2020

- Led cross-functional team comprising climate scientists, undergraduates and Ph.D. students at Yale, and developed a platform to track Paris Agreement compliance by UNFCCC member states

EDDS

Co-Founder

Cambridge, MA

2019-2020

- Co-authored papers published at IEEE BigData 2019, Oxford Connected Life 2019 and IJHIE
- Developed pilot program on K-12 student data privacy in collaboration with the Cambridge Public Schools Department (CPSD) and Access 4 Learning, serving schools in Cambridge, MA

BITHYVE

Research and Development Lead

Pune, IN

2019-2020

- Co-authored paper on Shamir Secret Sharing schemes for bitcoin wallets, presented at Defcon 2019
- Developed backend server architecture using Kubernetes and Docker to improve resiliency

MUSICOIN

Founding Team Member and CTO

Hong Kong, HK

2017-2019

- Led nine-member technical team, and managed the 1000+ Musicoin artist community and the 5000+ Musicoin listeners community
- Managed the Musicoin Developer Bounty and the Musicoin Artist of the Week Program